

Delhi State Industrial & Infrastructure Development Corporation Ltd.

N-36, Bombay Life Building, Connaught Place, New Delhi-110001

(PERSONNEL DIVISION)

DSIIDC/Training/Sales/2022

270

Dated: 24-08-2022

CIRCULAR

Subject : Training for salesperson to be conducted by Delhi Skill and Entrepreneurship University (DSEU)

This relates to the sales training program to be conducted by Delhi Skill and Entrepreneurship University (DSEU), Govt. of NCT of Delhi. It is being organised with an aim to train the newly recruited sales person and to sensitize them about the various elements of sales such as communication, customer retention, Inventory management, Book-keeping and accounts, Logistics and supply chain knowledge, regulatory requirements etc and also provide technical knowledge for the overall management of the liquor vends.


The date, venue and schedule for the training is as detailed below:

Date : 25th August 2022

Time: 10:00 a.m to 5.30 p.m (training schedule enclosed)

Venue: Conference Hall,
DSIIDC Business Centre, A-3/4, Baba Kharak Singh Marg
Connaught Place, New Delhi

The list of employees enclosed are directed to attend the aforesaid training programme on 25th August.


(Anand Swaroop Singh)
Section Officer

Encl: 1) Training schedule
2) List of participants

To:

- 1) All Concerned
- 2) Website of DSIIDC
- 3) Sh. Shobit Gupta, Chief Manager (Industrial Promotion Div.)

Training schedule

25th, 26th, 27th, 29th and 30th of August 2022

10:00 AM-11:30 AM	Session 1	Dr. Punita Duhan	Setting the context of training	Effective communication with the customers; How to handle difficult customers
11:30 AM -11:45 AM	Tea Break			
11:30 AM -1:15 PM	Session 2	Dr. Latta Mutti	Book-keeping and accounts	Point of sale machines, digital payments know-how
1:15 PM - 2:00 PM	Lunch			
2:00 PM - 3:15 PM	Session 3	Dr. Aman Borker	Managing regulatory requirement	Inventory management skills
3:15 PM - 3:30 PM	Tea Break			
3:30 PM - 5:00 PM	Session 4	Dr. Amit	Personal grooming and Hygiene	Keeping the liquor vends hygienic and safe
5:00 PM - 5:30 PM	Evaluation of candidates and the Reflections on the training sessions			

Note: On 26th August, Session 2 will be conducted from 10:00 AM to 11:30 AM and Session 1 will be conducted at 11:30 AM to 1:15 PM.

S.NO	NAME	FATHER NAME	DESIGNATION
1	UDAY BHAN TIWARI	RAM ACHHAIBAR TIWARI	SALESPERSON
2	DHEERAJ VERMA	VIJAY VERMA	SALESPERSON
3	SATYA KUMAR	RAM GAHAN	SALESPERSON
4	YOGINDER SINGH	BHIM SINGH	SALESPERSON
5	BHAGWAN SINGH	FATEH SINGH RANA	SALESPERSON
6	RAVI SHANKAR RAI	DEV NATH RAI	SALESPERSON
7	RAVI CHATURVEDI	DINESH CHATURVEDI	SALESPERSON
8	MANOJ KUMAR	MOHINDER SINGH	SALESPERSON
9	GIRISH CHANDER	VISHNU DUTT	SALESPERSON
10	ASHWANI KUMAR	LACHMAN SINGH KASHYAP	SALESPERSON
11	RAJNIKANT CHAUHAN	VIJAY CHAUHAN	SALESPERSON
12	RAHUL JAISWAL	ANANT LAL	SALESPERSON
13	JAGPAL SINGH	CHATTAR SINGH	SALESPERSON
14	DEEPAK KUMAR	SHRI NATH	SALESPERSON
15	VINOD SINGH	MANGAL SINGH CHAUHAN	SALESPERSON
16	SANJAY KUMAR KHANTWAL	MAHANAND SHARMA	SALESPERSON
17	SATYENDER SINGH	VIRENDER SINGH	SALESPERSON
18	SURYA BALI	GANESHI	SALESPERSON
19	ASHISH KUMAR	ROSHAN LAL	SALESPERSON
20	RAHUL KASHYAP	GOVIND RAM	SALESPERSON
21	AMIT PANDEY	BINDESHAWRI PANDEY	SALESPERSON
22	UMESH KUMAR	RAM PRAKASH	SALESPERSON
23	SANDEEP YADAV	JAI SINGH YADAV	SALESPERSON
24	SATISH KUMAR YADAV	SUKHBEER YADAV	SALESPERSON
25	PARAMJEET SINGH	VIRENDER SINGH	SALESPERSON
26	SANU	MD. SALIM	SALESPERSON
27	RAVINDRA KUMAR	SHIVJEE MEHTO	SALESPERSON
28	RAVINDER KUMAR	RAJ KUMAR	SALESPERSON
29	RAHUL	KAMAL KISHORE	SALESPERSON
30	ANAND	MAN SINGH	SALESPERSON
31	GAURAV KUMAR	RAM KUMAR	SALESPERSON
32	PRADEEP KUMAR	RAMESHWAR DASS	SALESPERSON
33	AMIT KUMAR	RAVINDRA SINGH	SALESPERSON
34	ANKIT	SHYAMBER SINGH	SALESPERSON
35	PANKAJ KUMAR	JEET PAL	SALESPERSON
36	HARVINDER SINGH	VIDYA RAM	SALESPERSON
37	SURENDER PRASAD BAHUGUNA	BHAGAT RAM	SALESPERSON
38	MUNISH KUMAR	MAJAN SINGH	SALESPERSON
39	NITIN TIWARI	RAVINDER TIWARI	SALESPERSON
40	SOOBEDAR PATEL	RAMANAND PATEL	SALESPERSON
41	DEVENDER GULLIYA	SURAJ BHAN GULLIA	SALESPERSON
42	SACHIN KUMAR SAO	VIJAY KUMAR SAO	SALESPERSON
43	ANUDEEP TIWARI	ANIL KUMAR TIWARI	SALESPERSON
44	MANJEET	RAM SINGH	SALESPERSON
45	RAHUL MAURYA	RAMASHANKAR	SALESPERSON
46	VIVEKANAND DUBE	VIJAY BHUSAN DUBEY	SALESPERSON
47	MANISH KUMAR	SHRI SURESH CHAND	SALESPERSON
48	TRIBHUVAN SINGH	GANGA SINGH	SALESPERSON
49	ANUJ KUMAR	UDAI PAL SINGH	SALESPERSON
50	JAY NIRWAN	SHARVAN KUMAR	SALESPERSON
51	MOHIT KUMAR	PREM KUMAR	SALESPERSON